

**MLS Sales Statistics**  
***Number of Sales***

Kauai Island		MONTH OF October		YEAR TO DATE		#	%
		2007	2008	2007	2008	Increase / <Decrease>	Increase / <Decrease>
<b>ENTIRE</b>	Residential	19	22	354	248	<106>	<29.94%>
	Vacant Land	9	11	166	105	<61>	<36.75%>
	Condominium	29	8	270	152	<118>	<43.70%>
<b>WAI MEA</b>	Residential	1	3	30	12	<18>	<60.00%>
	Vacant Land	0	0	3	1	<2>	<66.67%>
	Condominium	0	0	1	0	<1>	<100.00%>
<b>KOLOA</b>	Residential	7	7	91	51	<40>	<43.96%>
	Vacant Land	2	2	71	43	<28>	<39.44%>
	Condominium	6	6	67	37	<30>	<44.78%>
<b>LIHUE</b>	Residential	2	2	46	33	<13>	<28.26%>
	Vacant Land	1	4	13	15	2	15.38%
	Condominium	5	1	74	28	<46>	<62.16%>
<b>KAWAIHAU</b>	Residential	3	7	101	94	<7>	<6.93%>
	Vacant Land	5	1	44	18	<26>	<59.09%>
	Condominium	2	0	22	21	<1>	<4.55%>
<b>HANA LEI</b>	Residential	6	3	86	58	<28>	<32.56%>
	Vacant Land	1	4	35	28	<7>	<20.00%>
	Condominium	16	1	106	66	<40>	<37.74%>

**MLS Sales Statistics**  
***Sales Volume***

Kauai Island		MONTH OF October		YEAR TO DATE		#	%
		2007	2008	2007	2008	Increase / <Decrease>	Increase / <Decrease>
<b>ENTIRE</b>	Residential	16,811,900	12,536,125	342,362,909	218,611,264	<123,751,645>	<36.15%>
	Vacant Land	13,094,794	4,799,900	156,208,583	88,963,225	<67,245,358>	<43.05%>
	Condominium	20,401,050	4,279,000	186,386,500	99,979,905	<86,406,595>	<46.36%>
<b>WAIMEA</b>	Residential	832,000	1,160,000	20,103,500	5,383,300	<14,720,200>	<73.22%>
	Vacant Land	0	0	588,000	300,000	<288,000>	<48.98%>
	Condominium	0	0	490,000	0	<490,000>	<100.00%>
<b>KOLOA</b>	Residential	5,554,900	4,010,625	79,588,184	56,804,025	<22,784,159>	<28.63%>
	Vacant Land	9,562,794	629,900	81,005,894	43,405,025	<37,600,869>	<46.42%>
	Condominium	3,921,000	3,679,000	46,443,500	20,783,475	<25,660,025>	<55.25%>
<b>LIHUE</b>	Residential	1,220,000	1,325,000	32,951,400	19,668,636	<13,282,764>	<40.31%>
	Vacant Land	267,000	964,000	8,937,690	3,982,500	<4,955,190>	<55.44%>
	Condominium	1,464,000	165,000	27,857,573	9,925,000	<17,932,573>	<64.37%>
<b>KAWAIHAU</b>	Residential	1,820,000	3,083,000	70,113,900	56,271,199	<13,842,701>	<19.74%>
	Vacant Land	2,815,000	315,000	21,227,999	6,964,700	<14,263,299>	<67.19%>
	Condominium	600,000	0	8,726,900	9,561,000	834,100	9.56%
<b>HANAIEI</b>	Residential	7,385,000	2,957,500	139,605,925	80,484,104	<59,121,821>	<42.35%>
	Vacant Land	450,000	2,891,000	44,449,000	34,311,000	<10,138,000>	<22.81%>
	Condominium	14,416,050	435,000	102,868,527	59,710,430	<43,158,097>	<41.95%>

**MLS Sales Statistics**  
***Median Sales Price***

Kauai Island		MONTH OF		YEAR		#	%
		October		TO DATE		Increase /	Increase /
		2007	2008	2007	2008	<Decrease>	<Decrease>
<b>ENTIRE</b>	Residential	650,000	520,000	660,000	627,500	<32,500>	<4.92%>
	Vacant Land	500,000	351,000	610,000	525,000	<85,000>	<13.93%>
	Condominium	565,000	477,500	560,000	553,750	<6,250>	<1.12%>
<b>WAI MEA</b>	Residential	832,000	340,000	450,000	432,000	<18,000>	<4.00%>
	Vacant Land	0	0	210,000	300,000	90,000	42.86%
	Condominium	0	0	490,000	0	<490,000>	<100.00%>
<b>KOLOA</b>	Residential	585,000	641,000	670,000	804,625	134,625	20.09%
	Vacant Land	4,781,397	314,950	995,000	786,050	<208,950>	<21.00%>
	Condominium	535,500	682,500	625,000	517,000	<108,000>	<17.28%>
<b>LIHUE</b>	Residential	610,000	662,500	550,000	485,000	<65,000>	<11.82%>
	Vacant Land	267,000	257,500	375,000	280,000	<95,000>	<25.33%>
	Condominium	280,000	165,000	334,867	278,500	<56,367>	<16.83%>
<b>KAWAIHAU</b>	Residential	575,000	515,000	574,500	520,000	<54,500>	<9.49%>
	Vacant Land	500,000	315,000	437,500	289,100	<148,400>	<33.92%>
	Condominium	300,000	0	264,000	300,000	36,000	13.64%
<b>HANA LEI</b>	Residential	737,500	1,050,000	1,137,400	977,500	<159,900>	<14.06%>
	Vacant Land	450,000	645,000	715,000	707,500	<7,500>	<1.05%>
	Condominium	755,500	435,000	798,500	820,000	21,500	2.69%