

**MLS Sales Statistics**  
*Number of Sales*

Kauai	Island	MONTH OF September		YEAR TO DATE		#	%
		2007	2008	2007	2008	Increase / <Decrease>	Increase / <Decrease>
	Residential	36	21	335	226	<109>	<32.54%>
	Vacant Land	8	12	157	93	<64>	<40.76%>
<b>ENTIRE</b>	Condominium	20	8	241	144	<97>	<40.25%>
	Residential	2	0	29	9	<20>	<68.97%>
	Vacant Land	0	0	3	1	<2>	<66.67%>
<b>WAIIMEA</b>	Condominium	0	0	1	0	<1>	<100.00%>
	Residential	7	4	84	44	<40>	<47.62%>
	Vacant Land	2	6	69	41	<28>	<40.58%>
<b>KOLOA</b>	Condominium	6	1	61	31	<30>	<49.18%>
	Residential	6	3	44	31	<13>	<29.55%>
	Vacant Land	0	3	12	11	<1>	<8.33%>
<b>LIHUE</b>	Condominium	2	1	69	27	<42>	<60.87%>
	Residential	10	9	98	87	<11>	<11.22%>
	Vacant Land	2	3	39	17	<22>	<56.41%>
<b>KAWAIHAU</b>	Condominium	2	3	20	21	1	5.00%
	Residential	11	5	80	55	<25>	<31.25%>
	Vacant Land	4	0	34	23	<11>	<32.35%>
<b>HANALEI</b>	Condominium	10	3	90	65	<25>	<27.78%>

**MLS Sales Statistics**  
*Sales Volume*

Kauai		MONTH OF		YEAR		#	%
		September		TO DATE		Increase /	Increase /
Island		2007	2008	2007	2008	<Decrease>	<Decrease>
<b>ENTIRE</b>	Residential	34,381,000	18,881,400	325,551,009	206,075,139	<119,475,870>	<36.70%>
	Vacant Land	8,500,000	5,551,500	143,113,789	83,484,325	<59,629,464>	<41.67%>
	Condominium	13,535,700	3,752,000	165,985,450	95,700,905	<70,284,545>	<42.34%>
<b>WAI MEA</b>	Residential	965,000	0	19,271,500	4,223,300	<15,048,200>	<78.09%>
	Vacant Land	0	0	588,000	300,000	<288,000>	<48.98%>
	Condominium	0	0	490,000	0	<490,000>	<100.00%>
<b>KOLOA</b>	Residential	7,887,000	3,285,000	74,033,284	52,793,400	<21,239,884>	<28.69%>
	Vacant Land	2,600,000	3,909,000	71,443,100	42,775,125	<28,667,975>	<40.13%>
	Condominium	4,087,000	465,000	42,522,500	17,104,475	<25,418,025>	<59.78%>
<b>LIHUE</b>	Residential	3,594,000	1,665,000	31,731,400	18,343,636	<13,387,764>	<42.19%>
	Vacant Land	0	882,500	8,670,690	3,018,500	<5,652,190>	<65.19%>
	Condominium	700,000	545,000	26,393,573	9,760,000	<16,633,573>	<63.02%>
<b>KAWAIHAU</b>	Residential	6,773,000	6,105,400	68,293,900	53,188,199	<15,105,701>	<22.12%>
	Vacant Land	700,000	760,000	18,412,999	6,649,700	<11,763,299>	<63.89%>
	Condominium	599,500	1,015,000	8,126,900	9,561,000	1,434,100	17.65%
<b>HANA LEI</b>	Residential	15,162,000	7,826,000	132,220,925	77,526,604	<54,694,321>	<41.37%>
	Vacant Land	5,200,000	0	43,999,000	30,741,000	<13,258,000>	<30.13%>
	Condominium	8,149,200	1,727,000	88,452,477	59,275,430	<29,177,047>	<32.99%>

**MLS Sales Statistics**  
*Median Sales Price*

Kauai Island		MONTH OF		YEAR		#	%
		September		TO DATE		Increase /	Increase /
		2007	2008	2007	2008	<Decrease>	<Decrease>
<b>ENTIRE</b>	Residential	672,500	525,000	661,000	632,500	<28,500>	<4.31%>
	Vacant Land	400,000	436,250	610,000	567,000	<43,000>	<7.05%>
	Condominium	590,000	495,000	560,000	560,000	0	0.00%
<b>WAIIMEA</b>	Residential	482,500	0	445,000	439,000	<6,000>	<1.35%>
	Vacant Land	0	0	210,000	300,000	90,000	42.86%
	Condominium	0	0	490,000	0	<490,000>	<100.00%>
<b>KOLOA</b>	Residential	705,000	600,000	674,000	867,500	193,500	28.71%
	Vacant Land	1,300,000	666,000	950,000	786,050	<163,950>	<17.26%>
	Condominium	702,500	465,000	635,000	515,000	<120,000>	<18.90%>
<b>LIHUE</b>	Residential	581,000	630,000	550,000	485,000	<65,000>	<11.82%>
	Vacant Land	0	300,000	380,000	280,000	<100,000>	<26.32%>
	Condominium	350,000	545,000	343,260	299,000	<44,260>	<12.89%>
<b>KAWAIHAU</b>	Residential	442,500	400,000	574,000	525,000	<49,000>	<8.54%>
	Vacant Land	350,000	160,000	425,000	285,000	<140,000>	<32.94%>
	Condominium	299,750	280,000	264,000	300,000	36,000	13.64%
<b>HANAIEI</b>	Residential	1,250,000	650,000	1,199,900	975,000	<224,900>	<18.74%>
	Vacant Land	912,500	0	722,000	855,000	133,000	18.42%
	Condominium	654,000	585,000	802,050	825,000	22,950	2.86%