

**MLS Sales Statistics**  
**Number of Sales**

Kauai		MONTH OF				YEAR			
		June		#	%	TO DATE		#	%
Island		2007	2008	Increase / <Decrease>	Increase / <Decrease>	2007	2008	Increase / <Decrease>	Increase / <Decrease>
<b>ENTIRE</b>	Residential	46	28	<18>	<39.13%>	245	148	<97>	<39.59%>
	Vacant Land	14	11	<3>	<21.43%>	108	61	<47>	<43.52%>
	Condominium	24	21	<3>	<12.50%>	170	110	<60>	<35.29%>
<b>WAIMEA</b>	Residential	4	1	<3>	<75.00%>	24	5	<19>	<79.17%>
	Vacant Land	0	0	0		3	1	<2>	<66.67%>
	Condominium	0	0	0		1	0	<1>	<100.00%>
<b>KOLOA</b>	Residential	10	9	<1>	<10.00%>	67	29	<38>	<56.72%>
	Vacant Land	6	6	0	0.00%	53	28	<25>	<47.17%>
	Condominium	7	4	<3>	<42.86%>	42	25	<17>	<40.48%>
<b>LIHUE</b>	Residential	8	3	<5>	<62.50%>	31	20	<11>	<35.48%>
	Vacant Land	3	2	<1>	<33.33%>	8	4	<4>	<50.00%>
	Condominium	10	5	<5>	<50.00%>	59	21	<38>	<64.41%>
<b>KAWAIHAU</b>	Residential	12	8	<4>	<33.33%>	66	55	<11>	<16.67%>
	Vacant Land	3	2	<1>	<33.33%>	25	10	<15>	<60.00%>
	Condominium	0	2	2	0.00%	9	13	4	44.44%
<b>HANALEI</b>	Residential	12	7	<5>	<41.67%>	57	39	<18>	<31.58%>
	Vacant Land	2	1	<1>	<50.00%>	19	18	<1>	<5.26%>
	Condominium	7	10	3	42.86%	59	51	<8>	<13.56%>

**MLS Sales Statistics**  
*Sales Volume*

Kauai		MONTH OF		#	%	YEAR		#	%
		June		Increase /	Increase /	TO DATE		Increase /	Increase /
Island		2007	2008	<Decrease>	<Decrease>	2007	2008	<Decrease>	<Decrease>
	Residential	41,053,750	25,571,786	<15,481,964>	<37.71%>	246,287,609	133,342,186	<112,945,423>	<45.86%>
	Vacant Land	13,866,690	9,680,475	<4,186,215>	<30.19%>	98,206,290	60,819,825	<37,386,465>	<38.07%>
<b>ENTIRE</b>	Condominium	16,212,840	13,583,390	<2,629,450>	<16.22%>	114,696,115	78,642,025	<36,054,090>	<31.43%>
	Residential	2,029,000	352,500	<1,676,500>	<82.63%>	17,235,000	2,007,500	<15,227,500>	<88.35%>
	Vacant Land	0	0	0		588,000	300,000	<288,000>	<48.98%>
<b>WAIMEA</b>	Condominium	0	0	0		490,000	0	<490,000>	<100.00%>
	Residential	6,313,250	9,545,400	3,232,150	51.20%	58,318,784	35,130,400	<23,188,384>	<39.76%>
	Vacant Land	7,973,000	7,111,475	<861,525>	<10.81%>	57,398,100	26,014,125	<31,383,975>	<54.68%>
<b>KOLOA</b>	Condominium	4,712,500	2,870,000	<1,842,500>	<39.10%>	30,471,500	13,814,475	<16,657,025>	<54.66%>
	Residential	6,819,000	1,271,636	<5,547,364>	<81.35%>	21,783,500	12,735,636	<9,047,864>	<41.54%>
	Vacant Land	1,794,690	459,000	<1,335,690>	<74.42%>	3,380,690	1,064,000	<2,316,690>	<68.53%>
<b>LIHUE</b>	Condominium	3,592,140	1,825,500	<1,766,640>	<49.18%>	22,371,573	7,846,000	<14,525,573>	<64.93%>
	Residential	8,385,500	4,787,000	<3,598,500>	<42.91%>	45,816,900	34,301,800	<11,515,100>	<25.13%>
	Vacant Land	1,024,000	1,035,000	11,000	1.07%	11,720,500	5,264,700	<6,455,800>	<55.08%>
<b>KAWAIHAU</b>	Condominium	0	762,000	762,000	0.00%	4,648,000	7,274,000	2,626,000	56.50%
	Residential	17,507,000	9,615,250	<7,891,750>	<45.08%>	103,133,425	49,166,850	<53,966,575>	<52.33%>
	Vacant Land	3,075,000	1,075,000	<2,000,000>	<65.04%>	25,119,000	28,177,000	3,058,000	12.17%
<b>HANALEI</b>	Condominium	7,908,200	8,125,890	217,690	2.75%	56,715,042	49,707,550	<7,007,492>	<12.36%>

**MLS Sales Statistics**  
**Median Sales Price**

Kauai		MONTH OF		#	%	YEAR		#	%
		June		Increase /	Increase /	TO DATE		Increase /	Increase /
Island		2007	2008	<Decrease>	<Decrease>	2007	2008	<Decrease>	<Decrease>
<b>ENTIRE</b>	Residential	655,000	687,500	32,500	4.96%	655,000	657,500	2,500	0.38%
	Vacant Land	774,900	830,475	55,575	7.17%	660,000	700,000	40,000	6.06%
	Condominium	572,500	569,000	<3,500>	<0.61%>	525,000	579,500	54,500	10.38%
<b>WAIMEA</b>	Residential	487,500	352,500	<135,000>	<27.69%>	472,500	405,000	<67,500>	<14.29%>
	Vacant Land	0	0	0		210,000	300,000	90,000	42.86%
	Condominium	0	0	0		490,000	0	<490,000>	<100.00%>
<b>KOLOA</b>	Residential	642,500	900,000	257,500	40.08%	650,000	925,000	275,000	42.31%
	Vacant Land	1,365,000	1,265,000	<100,000>	<7.33%>	1,060,000	786,050	<273,950>	<25.84%>
	Condominium	607,500	782,000	174,500	28.72%	657,000	515,000	<142,000>	<21.61%>
<b>LIHUE</b>	Residential	547,000	410,000	<137,000>	<25.05%>	550,000	482,500	<67,500>	<12.27%>
	Vacant Land	601,082	229,500	<371,582>	<61.82%>	380,000	269,500	<110,500>	<29.08%>
	Condominium	304,070	240,000	<64,070>	<21.07%>	335,000	305,000	<30,000>	<8.96%>
<b>KAWAIHAU</b>	Residential	621,250	467,500	<153,750>	<24.75%>	574,500	540,000	<34,500>	<6.01%>
	Vacant Land	235,000	517,500	282,500	120.21%	385,000	308,250	<76,750>	<19.94%>
	Condominium	0	381,000	381,000	0.00%	320,000	419,000	99,000	30.94%
<b>HANAIEI</b>	Residential	885,000	900,000	15,000	1.69%	1,290,000	975,000	<315,000>	<24.42%>
	Vacant Land	1,537,500	1,075,000	<462,500>	<30.08%>	748,500	1,062,500	314,000	41.95%
	Condominium	935,000	850,700	<84,300>	<9.02%>	805,000	861,070	56,070	6.97%